



MULTIPLE DOCTOR / MULTIPLE CLINIC MEMBERSHIP AGREEMENT

Between Dr. _____ hereinafter “Director/Member;” currently practicing at (Clinic Name) _____ (Address) _____ (City) _____ (State) _____ (Zip) _____ Phone# (____) _____ Clinic Phone) and Dr. Lee A. Wood, (License # 12586) “Practice Development Consultant”.

Dr. Lee Wood has developed specific practice building materials, procedures, and concepts and offers them in a program whereas the Director/Member desires to enroll in the said coaching services and program. The parties agree to the following benefits of membership as defined by Dr Wood: (up to 3 DCs in individual clinics hereinafter “Clinics” can receive coaching providing the Clinics participate in group coaching sessions. Individual coaching sessions may be requested and grant per Dr Wood’s discretion.)

1. Management by Statistical Analysis

Statistics provided by the Director/Member and or Clinics are analyzed for areas of improvement on once a month basis. Customized plans and procedures are given to the Director/Member for building and growing the above-mentioned practice based on the Director/Member’s long and short-term goals. Troubleshooting and Q&A will be included.

2. PR-Marketing-Advertising and Branding

Consultant has developed a custom tailored marketing plan with samples, tools and scripts to build the Director/Member’s and Clinics practices by branding a positive image for Chiropractic and the Director/Member’s clinic in order to attract new patients to the clinic. (The idea is to have fun)

3. Coaching sessions- Telephone Access and or Video Conferencing (Skype/iChat)

Director/Member and Clinics will have phone call or video conferencing consultations with Dr Wood once a week at a scheduled time. It will be the Director/Member’s responsibility to make the calls/Skype/conference calls. Director/Member and Clinics will also be given Dr Wood’s cell number for 24/7 access (either immediate contact or by messaging).

4. Training-Seminars-Materials & Emails

Director/Member and Clinics will receive training materials and may attend scheduled seminars, **WHEN OFFERED**, at no additional charge.

5. Staff and CA Training/Team Building

The Director/Member and Clinic’s CAs will meet with either Dr. Wood or Diane Wood twice a month by phone at a scheduled time. It will be the CA’s responsibility to make the calls. CAs will also be given Dr Wood’s cell number for additional access. CA manual and HIPPA compliance materials available.

6. Personal Growth

The Director/Member and Clinics will receive personal growth materials and training to maximize communication skills, build confidence, certainty and leadership.

7. On Site Clinic evaluation

An on site clinic evaluation by Dr Wood and or Diane Wood are available by request, terms to be agreed upon in advance by all parties. **There will be an additional fee for said, on site evaluation in order to**



cover the expenses of the travel, accommodations and food, which will be agreed upon by both parties and paid by the member in full in advance of the scheduled travel date. (On site Mentoring available at Dr Wood's clinic at NO CHARGE)

TERMS OF THIS AGREEMENT

1. This agreement begins on the date signed by the Director/Member.
2. This agreement is binding upon the Director/Member & Dr. Lee A. Wood.
3. Cancellation policy: This agreement may be cancelled during the active membership term, which is set and governed by Dr. Lee A. Wood without penalty. Director/ Member will be responsible to give a 60-day written notice in order to terminate the agreement. The said 60-day notice will commence on the first day of the ensuing month.
4. The Director/Member is entitled to receive a discount for paying this agreement in full if paid on the initiation date. The cancellation policy applies.
5. All training sessions will take place at a location date & time as designated by Dr. Lee A. Wood.
6. Director/Member agrees to send Dr. Lee A. Wood all statistical information and or records requested by the 5th day of every month for the prior month.
7. This agreement shall be construed and governed in accordance with the laws of the State of California. Director/Member agrees & acknowledges that the court shall have exclusive jurisdiction to hear and determine all actions or suits that may arise from this agreement and Director/Member and Dr. Lee A. Wood shall be subject to such jurisdiction. Both Director/Member and Dr. Lee A. Wood waive his/her right to a trial by jury.
8. Director/Member understands that payment is due on or before the 1st of each month for the ensuing month. If Membership begins during the course of a month; there will be prorated charges for the 1st month's service. If Member pays by check and said check is determined to have insufficient funds, the Director/Member will be responsible for all bank charges incurred by Dr. Wood resulting from the insufficient check. If payment is more than five days late there will be a late charge of \$ 100.00

Director/Member agrees to pay Dr. Lee Wood as indicated and checked below:

Director/Member agrees to send a personal or business check by mail on or before the 1st of each month.

Charged to Director/Member's Credit Card

Card Number: _____ - _____ - _____ - _____ - Exp date ____/____

Membership

- A. One time pre-payment of \$ \$ **9,500.00** (Savings \$1300.00) for 12 months of coaching.
- B. Monthly installments of **\$900.00 with the above mentioned 60 day cancellation terms.**

Agreed to by Dr. Lee A. Wood

Date: _____

Dr. _____
Agreed to by Director/ Member signature

Date: _____

The Member acknowledges that he/she has read and fully understands the terms of this agreement. The term of this agreement shall begin on the date signed by the Member.

